

## **Quality Furniture for Less**

Welcome to our blog series which highlights some of the great finds available at Michaan's Auctions monthly Annex Auctions. In this series, we will highlight a few examples of furniture and other home goods recently sold at Michaan's Annex Auction and compare them with their supposed equivalent from a big retail option such as IKEA, Wayfair, and others.

Luckily quality options from
years past are still available at Michaan's
Annex Auctions. Every month, we sell
hundreds of gently used furniture
pieces, each featuring a unique and
beautifully crafted design that will last
decades longer than the modern
alternative. Better yet, gently used
furniture from Michaan's Auctions

regularly sells at much lower prices than in-store options.





## **Annex Highlights**

The first items I'd like to
highlight from the Michaan's Annex
Auctions March sale is a **Bookshelf**with Six Shelves, two nearly identical
lots which sold for \$65 and \$78. These
tall bookshelves are constructed of full
wood with beautifully exposed grain
evident on both the back wall and on

each of its six shelves. The design is simple, sturdy, and fits into any number of living spaces, while also offering its owner a significant amount of storage.

The pieces are both in excellent structural condition, with only a few marks near the base of the bookshelf.

Ultimately, the pieces offer an economical, eco-friendly, and durable alternative to options from major retailers.



One such option from IKEA, the Billy, matches the size and storage of the Michaan's Auctions alternative but is constructed of materials that feel and look artificial as well as a bland, cold color design. Despite these shortcomings, it costs \$70 and must be assembled before its use. Another option, the Bookcase by Wayfair, manages to tick all the boxes, matching the wood grain and natural feeling of the Michaan's Auctions option, with all the storage to match, but costs \$107, far exceeding the value of its utilitarian design.

The second item I'd like to
highlight from Michaan's Auctions is a
Contemporary Desk With Upper
Storage which sold for \$4 in our March
Annex sale. This is a stylish wooden
desk perfect for a student, or anyone
who needs a workstation in a compact
living space. The desk provides seating

for one, with a small drawer at the center to hold stationery, pens, pencils, and other supplies. The work surface is of sufficient size to hold a filing system, or alternatively, to combine a writing space with a computer workstation. Above the work surface is a two-tiered cabinet which provides a huge amount of storage space within an economical package, perfect for an apartment or small room. Also helpful for the buyer, the desk and upper storage come apart, allowing for easy transport and flexibility in set up. The desk and upper storage are constructed of a lightfinished wood with visible grain which will easily match with any number of interior design choices.

Options from big box retailers are not only significantly more expensive, they offer less storage and take up more space. For example, the Guidecraft Kids Media Desk costs \$350 while providing

less storage than the desk sold at Michaan's Auctions. Conversely, the Senga L-Shape Home Office Computer Desk offers a sophisticated desk with similar storage but takes up significantly more space and costs \$357. While the option from Michaan's Auctions may not have the sophistication of some of its more expensive options, it costs a mere 1% of the price and is designed to fit in small spaces. For a child in need of a new desk as they enter school, Michaan's Auctions regularly provides economical options that will last for years to come.

## **Next Sale**

As you can see, Michaan's Annex
Auctions can offer a higher quality item
for a lower price than major retailers.
Registration and bidding are intuitive
processes and can be done 100% online!
You don't even need to watch the

auction, simply submit an absentee or online bid, and check back at the end of the sale to see if you've won the item.

The April Annex Auction is being held Monday, April 15th; Tuesday, April 16th; and Wednesday, April 17th. This venue gives collectors a wide variety of jewelry, fine art, decorative arts, furniture, Asian art, stamps, and coins

to choose from. The auction includes over 2,500 lots, most estimated under \$300.

Michaan's Auctions catalogs can
be viewed on our website

(www.michaans.com) and on our

Michaan's Live site. Bid live in our
gallery or remotely via absentee or
online.