

Quality Furniture for Less

Welcome to our blog series which highlights some of the great finds available at Michaan's Auctions monthly Annex Auctions. In this series, we will highlight a few examples of furniture and other home goods recently sold at Michaan's Annex Auction and compare them with their supposed equivalent from a big retail option such as IKEA, Wayfair, and others.

Luckily quality options from years past are still available at Michaan's



Annex Auctions. Every month, we sell hundreds of gently used furniture pieces, each featuring a unique and beautifully crafted design that will last decades longer than the modern alternative. Better yet, gently used furniture from Michaan's Auctions regularly sells at much lower prices than in-store options.

Annex Highlights

The first lot we will examine from Michaan's Annex Auctions is a **Norwegian Ekornes Sofa** which sold for \$585 in our March sale. This sofa features a solid wood frame, finished in a lustrous amber with its wood grain evident to the eye. The beautifully designed frame is left exposed by a

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minimalist cushion which drapes elegantly over the armrests and seat of the frame. This cushion is a neutral off-white and features fine stitching on the seams which will remain durable over years of use. The couch easily seats three, with room for others to squeeze in, and is of excellent design which will undoubtedly earn the admiration of your guests. The contemporary Scandinavian design, aided by a neutral but well-chosen color palette, will fit into any number of interior design schemes. The couch is in excellent condition with few marks and is in perfect structural condition.

There are few direct comparisons available within the catalog of major retailers, as design of quality tends to be the exclusive domain of high-end design firms. That being said, pieces of similar quality frequently exceed \$2000. One example, the IKEA Stockholm,

admittedly of excellent if uninspired design and materials, sells for \$2,500, nearly five times the price of the **Norwegian Ekornes Sofa** from Michaan's Auctions. This comparison highlights how Michaan's Annex Auctions offers the opportunity to find one-of-a-kind pieces at prices that are a fraction of off-the-assembly line options from IKEA, Wayfair, and other major retailers.



Michaan's Annex Auctions doesn't only feature avant-garde pieces at everyday prices, it also regularly offers classic, durable designs in excellent condition at rock-bottom

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prices. Such is the case with the **Green Upholstered Sofa**, which could have sold in our March Annex Auction for only \$20. This sofa features a classic, squared-off design, and a finely detailed upholstery. This pattern fits the sweet spot for many of our customers, with a design that is intricate and visually interesting at close range, but that dissolves into a solid color as you step further away. The couch has seating for three, but is not oversized, allowing it to fit in undersized rooms and smaller apartments with ease. It features a well-proportioned, classic design that will feel at home in a variety of living spaces. The strong wood frame, as well as the piping and stitching of the cushions, are of excellent quality and remain in good condition, with no stains evident.

In comparison, options from IKEA and Ashley Furniture cost significantly more and lack the

structural soundness and quality design of Michaan's Auctions. One example, is the IKEA Paerup, selling for \$500, features a simple design and lacks any pattern whatsoever. It also features exposed, undesigned feet, with a cover that is rough to the touch, and the whole item must be assembled at home.

Meanwhile, the Hazela Sofa from Ashley Furniture is even more expensive at \$600. Despite this, it features thin, delicate legs without reinforcement that will not stand up to sliding, moving, or children. Also disappointing is the cover, which is made of similarly budget material.

Next Sale

As you can see, Michaan's Annex Auctions can offer a higher quality item for a lower price than major retailers. Registration and bidding are intuitive processes and can be done 100% online! You don't even need to watch the

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auction, simply submit an absentee or online bid, and check back at the end of the sale to see if you've won the item.

The April Annex Auction is being held Monday, April 15th; Tuesday, April 16th; and Wednesday, April 17th. This venue gives collectors a wide variety of jewelry, fine art, decorative arts, furniture, Asian art, stamps, and coins

to choose from. The auction includes over 2,500 lots, most estimated under \$300.

Michaan's Auctions catalogs can be viewed on our website (www.michaans.com) and on our Michaan's Live site. Bid live in our gallery or remotely via absentee, or online.

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